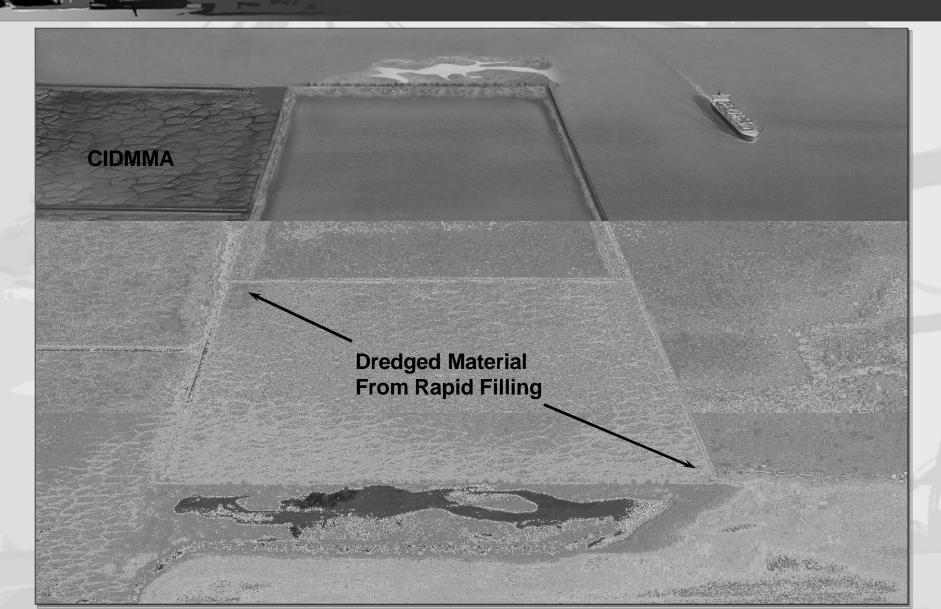




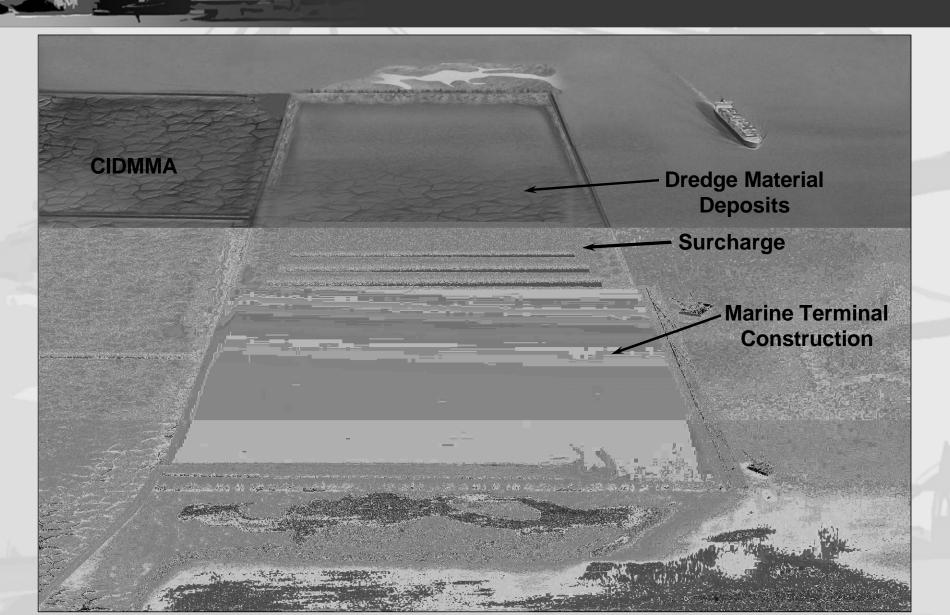
Economic Impact Study

- Study State and Local Economic Impact of the Proposed Craney Island Marine Terminal
- > Economic Impact Arises From:
 - **Marine Terminal Construction**
 - **+ Terminal Operations**
 - Port-Related Businesses
- Study Considers Direct, Indirect and Induced Benefits

Craney Island Marine Terminal Construction Land Reclamation (2011)



Craney Island Marine Terminal Construction Phase I Construction



Craney Island Marine Terminal Construction Phase I – Open 2017



Craney Island Marine Terminal Construction Build Out – 2032



Regional Economic Impact of Marine Terminal Construction

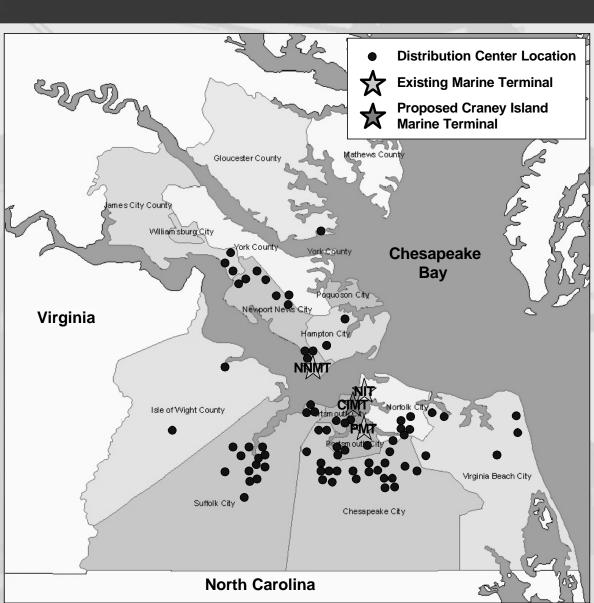
- ➤ Benefits Shown as Totals Over the 20 Year Construction Period
- > Construction Cost Estimated at \$1.28 Billion
- > Total Economic Impact of \$1.41 Billion

Marine Terminal Construction (Total)	
Jobs	1,176/YR
Wages	\$ 734,291,200
Taxes – State/Local	\$ 47,647,400



Current Regional Economic Impact of The Port

- ➤ In 2003, The Port Handled 1.65 Million TEUs of Cargo Valued at \$33 Billion
- ▶ 75 Port-Related Businesses Are Located in the Hampton Roads Area
- Employment of 14,462
- > 14,633,790 Sq. Ft. of Warehouse Space



Representative Businesses Using the Port

Ferguson Enterprises, Inc.

Ford Motor Co.

Fleet Imports

Kraft Foods, Inc.

Laufen Ceramic Tile

Sara Lee Coffee & Tea

D.D. Jones Transfer & Warehousing

Dollar Tree Inc.

Wal*Mart Stores Inc.

Target Corp.

Wanchese Fish Co.

Eagle Global

Logistics Inc.

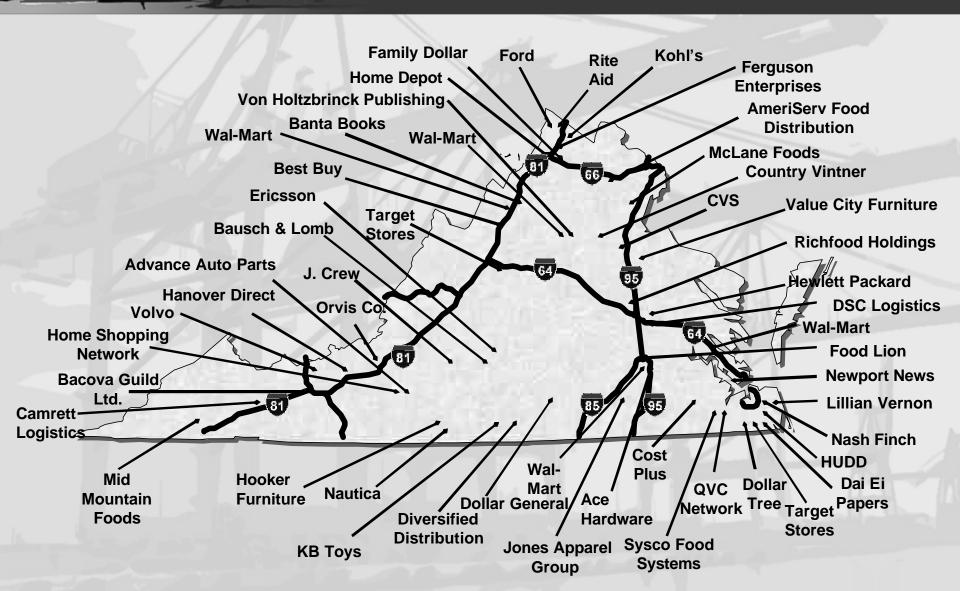
FedEx Corp.

Lillian Vernon Corp.

SYSCO Corp.

STIHL Inc.

Distribution Centers Located Throughout Virginia





Regional Economic Impact of Terminal Operations

- Benefits Shown as Yearly Averages Over a 50 Year Period
- > Annual Economic Impact of \$2.541 Billion

Terminal Operations (Annually)	
Jobs	28,265
Wages	\$ 870,000,000
Taxes – State/Local	\$ 84,000,000



Regional Economic Impact of Port-Related Businesses

- Benefits Shown as Yearly Averages
- ➤ Total Economic Impact of \$2.763 Billion

Port-Related Businesses (Annually)	
Jobs	25,990
Wages	\$ 788,000,000
Taxes – State/Local	\$ 403,000,000



Summary

- ➤ The Port of Virginia is an Economic Engine for the Commonwealth of Virginia
- ➤ The Proposed Craney Island Marine Terminal will Provide Significant Regional Economic Impacts

Craney Island Regional Economic Impact Forecast (Annually)	
Jobs	64,255
Wages	\$ 1,658,000,000
Taxes – State/Local	\$ 487,000,000
TOTAL IMPACT	\$ 5,277,000,000